

FAX# 703 528 7880
CREDIT RISK !!
HARRIS REPORT FROM REP
OCT10/12 18.32
*** WFTV-TV ***
CHANGES

REP. # _____ OFF. # 6556 SALESMAN # _____
BUYER NAME LAURA BASSETT
SALES PRSN WA- JOE KNAUER

| CLASS: | NATL. | LOCAL | REGIONAL |
|--------|-------|-------|----------|
|--------|-------|-------|----------|

(LINE, ORDER, INVOICE)

DATE OCT10/12 18.32

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STA: *****
CON CM THIS IS A CASH IN ADVANCE SCHEDULE *****

***** THIS IS A CASH IN ADVANCE SCHEDULE *****
HOUSE MAJORITY PAC/SEIU

| LINE# | REP | CD | TIME PERIOD | LGTH | SEC | RATE | START DATE | END DATE | SPTS /WK | WEEK INVT | DAYS | TOTL SPTS |
|---|-----|----|-------------|------|-----|------------|------------|----------|----------|-----------|-------|-----------|
| AGENCY ADVERTISER CODE = 120 AGENCY PRODUCT CODE = 127 AGENCY EST# = 1439 | | | | | | | | | | | | |
| 18 | S | | 1100P-1135P | 30 | | \$2,800.00 | 10/2 | 10/7 | 3 | | TU-SU | 3 |
| PROGRAM : EYEWITNESS NEWS AT 11P CON COM1 : EYEWITNESS NEWS AT 11P | | | | | | | | | | | | |
| 29 | A | | 800P-1155P | 30 | | \$2,800.00 | 10/6 | 10/6 | 1 | | SAT | 1 |
| PROGRAM : EYEWITNESS NEWS AT 11P ORD COM1 : SPOT RAN @ 11:53P IN COLLEGE FOOTBALL @ 800-1155P, DUE TO FOOTBALL ORD COM2 : RUNOVER THIS IS ACCEPTANCE OF A LATE RUN SPOT ON LINE-18 | | | | | | | | | | | | |

REP HEADLINE# 6236118 TRF# 322343
\$\$\$ MOD# 1: UNAPPROVED REV #1 \$\$\$

REP: TEL# 703 528 7800 FAX# 703 528 7880
CREDIT ADVISORY: AGENCY CREDIT RISK !!
ORDER WORKSHEET HARRIS REPORT FROM REP OCT10/12 18.32
CHANGES ** WFTV-TV ***

| LINE# | REP | CD | TIME PERIOD | LGTH | SEC | RATE | START DATE | END DATE | SPTS /WK | WEEK INVT | DAYS | TOTL SPTS |
|---------|-----|----|-------------|------|-----|------|------------|----------|----------|-----------|------|-----------|
| : LINE# | : | : | : | : | : | : | DATE | DATE | : | : | : | SPTS: |

STATION MAKEGOOD OFFERS:
M2 OK'D BUY#18 MISSED: TU-SU/1100P-1135P OCT6 30S \$2,800.00 (OCT10/12)
OFFER: SAT/800P-1155P OCT6 30S \$2,800.00 PLS ADVISE.
CMT: SPOT RAN @ 11:53P IN COLLEGE FOOTBALL @ 800-1155P, DUE TO FOOTBALL
CMT: RUNOVER

OCT/12 138650.00 CONTRACT TOTAL 138650.00
TOTAL SPOTS 58

MARKET TOTALS \$420,151 WFTV 33% WKMG 23% WESH 29% WOFL 11% WKCF 1% WRBW 2% CABL 0%
WOPX 0% WRDQ 1% EFTV 0%

SVC- NSI
DEMOS- RA35+*
MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME
P-CLASS, PLAN, SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE